

# The Psychology of the UI

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# The Psychology of User Design

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- Today we discuss
  - Why Stephen cannot set the clock in his hotel room
  - Why I cannot operate the shower controls in my room
  - Why I poured orange juice all over my hand this morning
  - Why we are all having trouble with the overhead projectors
  - Why we keep making the same mistakes over and over
  - And, I'll show the best *designed* phone ever!
- This is all about user design
- Which is all about the “Psychology of the UI”
- Or, more aptly named...

# The Psychology of You and I

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- Let's review our own technical specifications and how we process information
- Short term memory
  - Can maintain five to seven unrelated items for a very short time
  - Can be extended with repetition
- Long term memory
  - It's all in there
  - Hard to access
  - Very bad with arbitrary information
  - Access aided by repetition
  - Retrieval mechanism is really complex
  - Seeks a model to organize and retrieve
- Attention
  - Is limited in items it can process
  - Is limited in length of time



# The Psychology of Decision Making

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- We use cues, visual and other, from the world
  - *Knowledge in the World*
- We use information we've learned and internalized
  - *Knowledge in the head*
- We work best with a mental model
  - We always attempt to makes sense of things
  - We are very bad processing unrelated information
  - We are aided by consistency
  - Mental model can be incorrect (superstitious behavior)
- We are error prone
  - Memory errors
  - Errors caused by lack of attention or motivation
  - Errors caused by applying the wrong mental model
- We are always actively processing information to make decisions
- Much of this occurs at the sub-conscious level

# Visibility and Feedback

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- Making choices visible makes objects easier to use
  - Visibility provides knowledge in the world
- Visibility is not required to use an object
  - We can use knowledge in the head
- Providing feedback is essential
  - The faster the feedback the better
  - Feedback can be provided at multiple levels
- The Visibility / Action / Feedback loop
  - Repeat
    - Evaluate your options based on the state of an object
    - Perform an action
  - Loop

# Knowledge - in the World and in the Head

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There is a tradeoff designing for these two types of knowledge

	<b>Knowledge in the World</b>	<b>Knowledge in the Head</b>
<b>Retrievability</b>	Retrievable when visible	Requires memory search or reminding
<b>Learning required</b>	Learning not required (if done right)	Learning is required
<b>Efficiency</b>	Tends to be less efficient	Can be very efficient
<b>Ease of First Use</b>	High	Low
<b>Aesthetics</b>	Can be unaesthetic and inelegant	Nothing needs to be visible giving designer more aesthetic flexibility

# Affordances and Constraints

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- The world will often provide the needed information to know what to do with an object.
  - This is called “affordances”
- Often an object’s limitations will help you determine how it can be used
  - This is called “constraints”
- This information is often processed sub-consciously
- It relies on information from the world and information from the head
- These should not require any actual signs or labels

# Affordances and Constraints

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- Examples:
  - Chairs are for sitting
  - Buttons are made for pushing
  - Dials are made for turning
  - Checkboxes are made for checking
  - These boots are made for walking
  - Door knobs are made for turning
  - Doors are made for opening and closing
    - But do you push or pull?

# Affordances and Constraints

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- Nice Door, Ugly Label. Is there a better way?



# Affordances and Constraints

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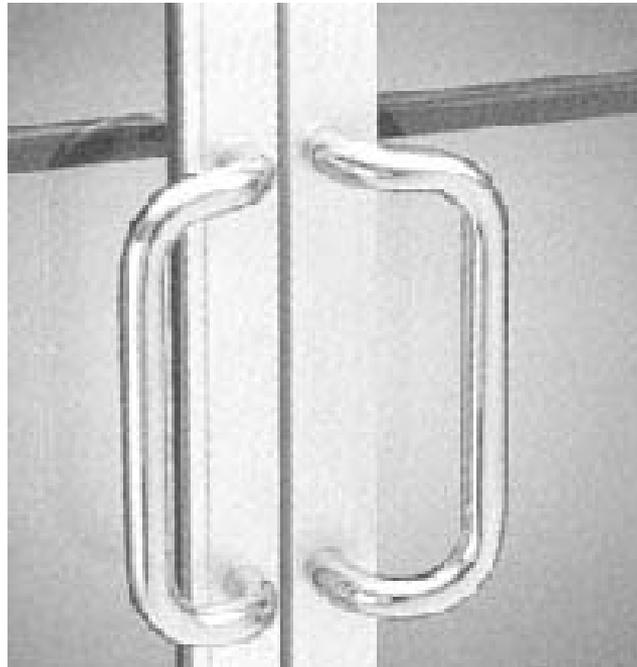
- Flat plates are for pushing
- Vertical handles are for pulling



# Affordances and Constraints

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- Horizontal handles are for pushing
- Vertical handles are for pulling



# Affordances and Constraints

- Labels on a door indicate a failed design.



# Affordances and Constraints

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- Need I say more?



# Affordances and Constraints

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- Even without the label, this kid is kind of dumb. Why?



# Mapping

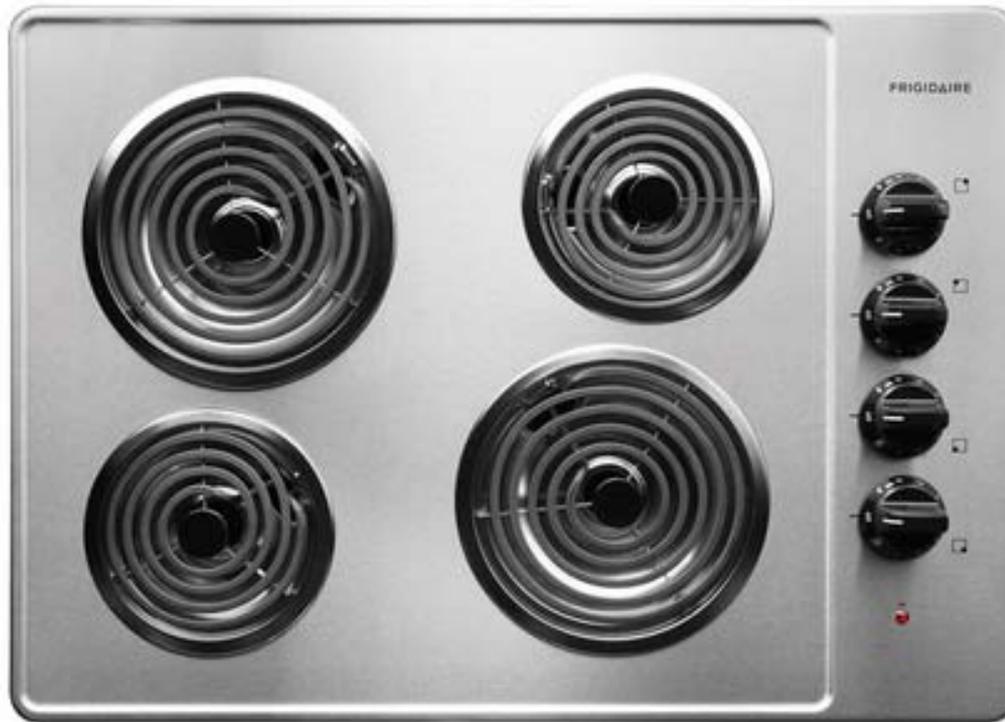
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- Mapping refers to using the state of one object (the map) to determine and operate the state of another object
- Good mapping makes an object easier to use
- The use of this is often sub-conscious
  
- Examples:
  - The buttons in an elevator
  - The steering wheel of a car
  - The computer mouse or track pad
  - Household appliances...

# Mapping

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- Bad mapping makes a feature hard to use



# Mapping

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- Good mapping makes a feature easy to use



# Mapping

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- Good mapping



# Mapping

- Needs Improvement



# Mapping

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- Failed mapping



# Mapping and Affordance

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Good mapping, bad affordance



Great mapping, great affordance



# Provide a Mental Model

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- A complex task is easier to perform if we have a mental model of what we are doing
- This is why it is often more important to explain “why” instead of “how”
  - A complex “why” is often better understood and remembered than a simple “how”
- It’s the way we are – we try to make sense of things

# Provide a Mental Model

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- If a model is provided a complex control becomes simple. It makes sense.



# Provide a Mental Model

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- A good model is more easily remembered and more easily extended to similar objects



# Provide a Mental Model

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- Make your own models. Even a possibly wrong model will be remembered



# Designing for Error

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- It is our lot in life to make errors. Design for it!
- Understand the different types of errors
  - Errors of memory
  - Errors of attention
  - Errors of misunderstanding
- When someone makes an error there is usually a good reason for it

# Designing for Error

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- How to design for errors
  - Understand the cause of errors and design to minimize those causes
    - Use constraints or forcing functions to reduce errors
  - Make it possible to reverse an error
  - Make an error harder to perform
  - Make it easier to discover an error
  - Make errors easy to correct
  - Don't punish the person for making an error

# Designing for Error

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- Examples of using constraints to reduce errors
  - Floppy disks that can only be inserted one direction
  - Car keys than can be inserted in either direction
  - ATM machines that require you to remove the card before you take your money
  - Room key cards limit your choice to four – could be better

# Designing for Error

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- Touch controls located in different locations on a hot stove top. What could possibly go wrong?



# Why designs go astray

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- Aesthetics are placed first
- Designed for the technology available and not the use goal
- Designers are not typical users
- Designers, technical and visual, are not UI designers
- The clients are not the user of the product
  - Or if they are, they are in a different state of mind when they purchase the product!
- We worship on the alter of complexity
- Lack of design is replaced with options
- Creeping featurism
- The tyranny of revision compatibility

# The Danger of Options

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- Options may reflect a lack of planning by the designer
- Options are used “because you can”
  - The “can it do this” challenge
- Options sometimes asks the user to make choices they should not have to make
- Creating duplicate ways to do the same thing can be particularly dangerous
- If you must provide options
  - Make sure there is a need for it
  - Make sure that all options are viable
  - Make sure you are providing goal based options instead of exposing technical capabilities
- Complexity increases as a square of the number of options
- Carefully created options can make a good product great
- Poorly created options can make a good product not so good

# How far did this design go astray

- Remarkably this washer and dryer require the same number of options, buttons, knobs and controls



# Guidelines for design

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- Design to make simple tasks simple and complex tasks usable
  - Take advantage of knowledge in the world and knowledge in the head
  - Simplify the task
  - Make things visible, provide feedback
  - Get the mappings right
  - Use affordances and constraints
  - Design for errors
  - Be consistent
  - When all else fails, standardize

# The Power of Standardization

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- Quick, what time is it!



# A Final Reality Check

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- Designing is really difficult
- There are trade-offs at almost every level of design
  - Aesthetics versus ease of use
  - Ease of use versus flexibility
  - Usability versus salability
  - Design superiority versus cost
- We are all sinners
  - There are no perfect designs, just better ones
  - Real life always has an annoying tendency to get in the way of perfection
- But if you apply these principals you can make your designs and your products better
  - and that's a start
- One more thing
  - First make sure your product / feature actually works
  - It doesn't matter if the UI design is good if it doesn't work

# Further Reading

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- Most of the content for this talk came from the book 1988 “The Psychology of Everyday Things” by Donald A. Norman
- The book is available from Amazon under the title “The Design of Everyday Things”
- Isaac Asimov had this to say about the book:

“We are all victimized by the natural perversity of inanimate objects. Here is a book at last that strikes back both at the objects and at the designers, manufacturers, and assorted human beings who originate and maintain this perversity...”

- It’s a good read!



# And in conclusion

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- And now, an example of one of the best designed phones ever
- This takes advantage of almost all of the points we've talked about
- ...



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# The Best Phone Ever Designed

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